



Digital Platform User Guide for the Exhibitors,
Sponsors and Partners of BioExpo

bioexpo.dealroomevents.com

Organisation



PROSIGMA
PROMOTION | DESIGN | IDEA



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Virtual booth on Deal Room

1.

WELCOME!

By receiving this manual, it can be assumed that you are participating in the event on Deal Room platform as an exhibitor, partner or sponsor.

You may start designing your virtual booth.

Chapter 1. contains:

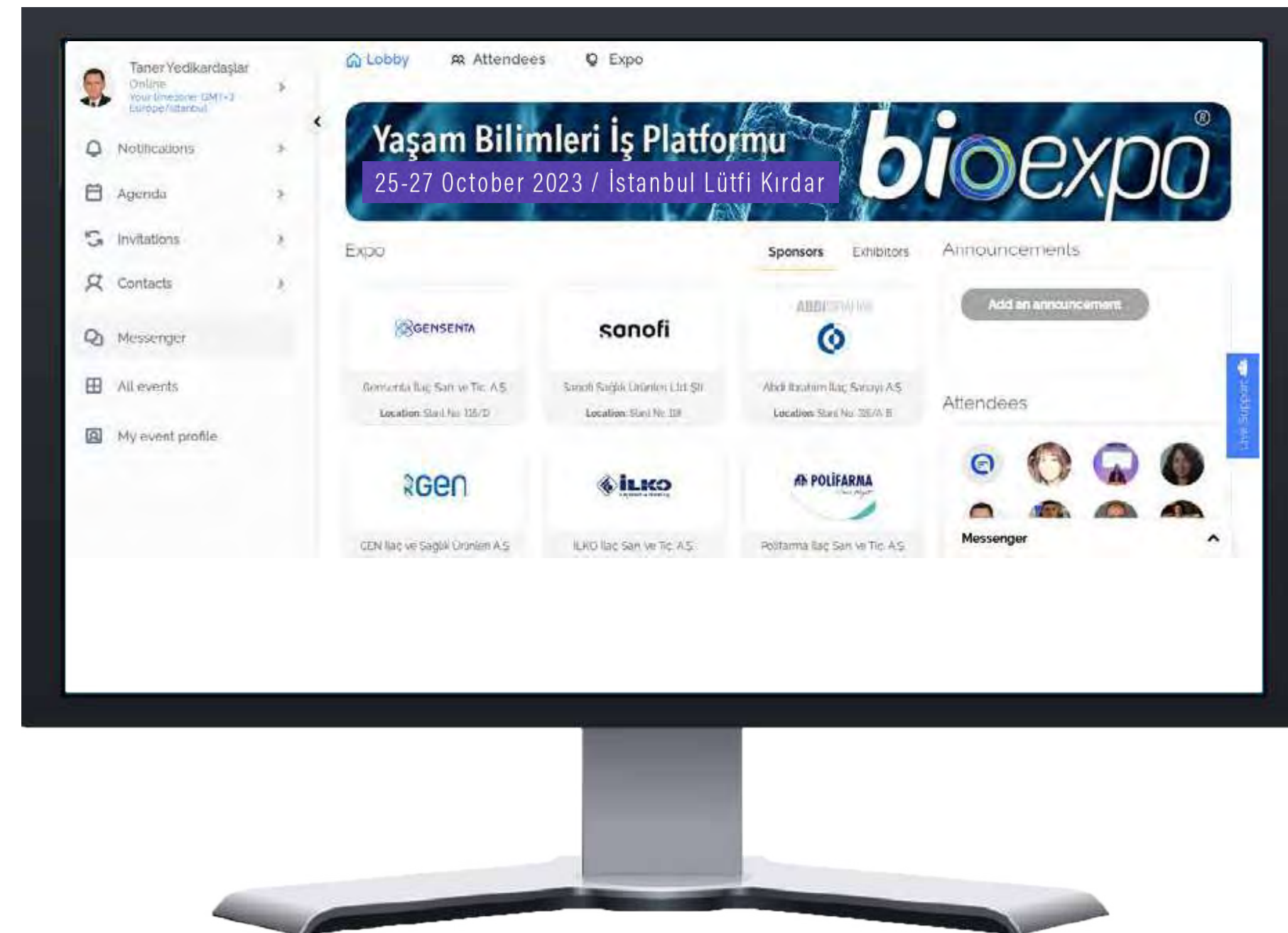
- What is a virtual booth?
- Virtual booth on Deal Room

Virtual booths are a good way to provide extra visibility and inbound before, during and after the event.

■ WHAT IS A VIRTUAL BOOTH?

On Deal Room platform, exhibitors, partners and sponsors can brand themselves. A Virtual booth brings valuable visibility and can increase the business by bringing leads.

In Deal Room, it's not only visuals. Event participants are able to explore the booths and have interactive opportunities with the booth team members by sending meeting requests or chat messages.



VIRTUAL BOOTH ON DEAL ROOM

Build up your company's virtual booth.

Analytics shows that companies with booths have more meetings booked and leads due to better visibility before, during, and after the event.

After the event you can ask number of unique visitors from the event organizer.



SCREENSHOT OF THE
DEAL ROOM VIRTUAL BOOTH



Build up your Virtual Booth

2.

IN THIS CHAPTER,

- A. Booth visuals & dimensions**
- B. Social Media links and Description**
- C. Virtual Booth Team**

In the next chapter you can see step-by-step instructions for the booth set-up.

■ A. BOOTH VISUALS & DIMENSIONS

Your Company logo and banner can be uploaded to the virtual booth.

Logo:

- Static image 700x700 (1:1 ratio)

Banner:

- Static image (size of 1050 x 250 pixels (21:5 ratio))
- Banner could be displayed as a video
 - Youtube or Vimeo link

Prototip:

Can't decide if you want a video or a banner? You can get both. See the following slides for more instructions

Supported formats:

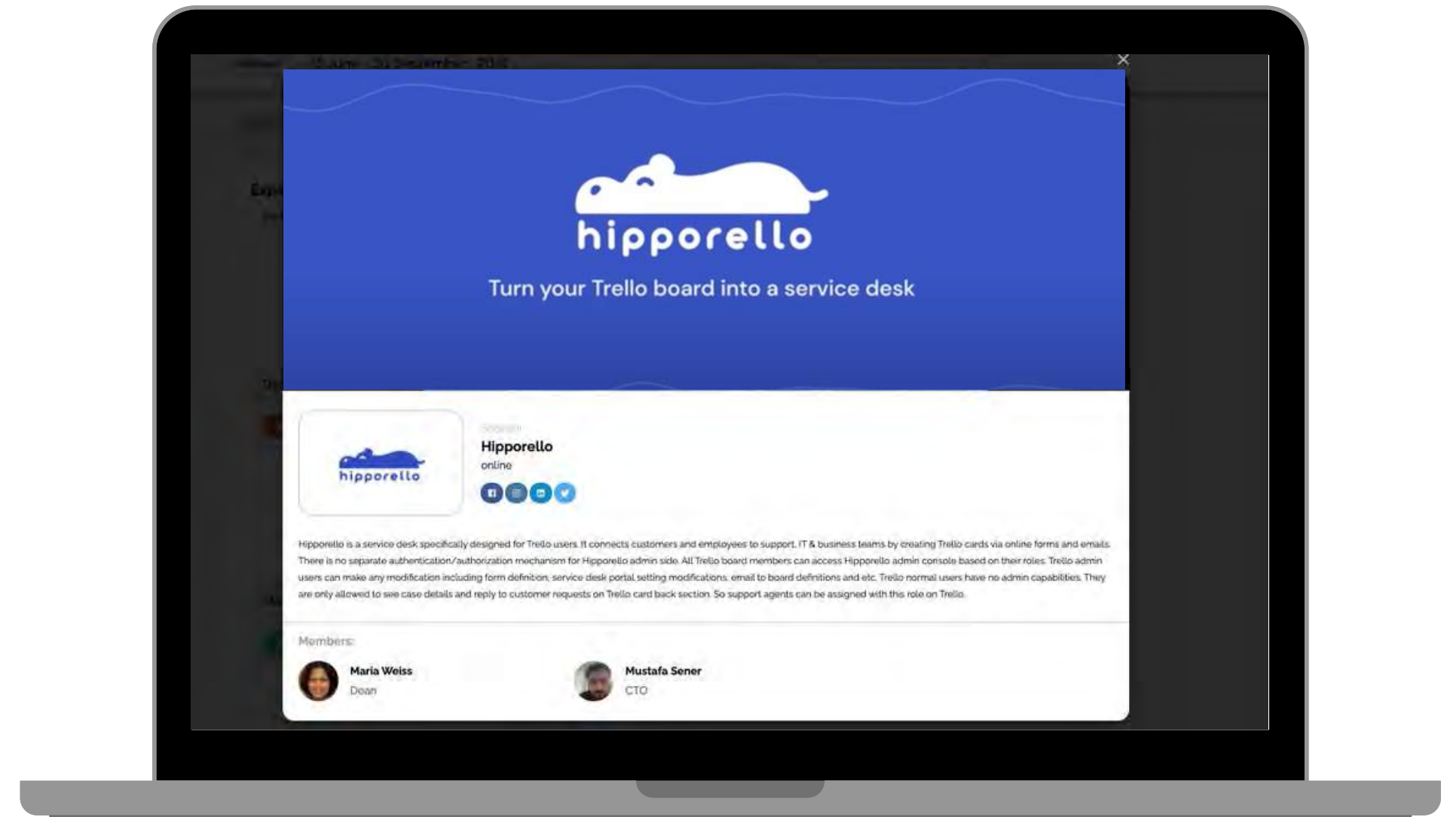
- JPG
- PNG
- PDF
- GIF

■ B. SOCIAL MEDIA LINKS AND DESCRIPTION

The Social Media links are shown on the main menu of the Exhibitors list and under a company profile.

It's also possible to add links to company websites, campaign pages, product catalogs, etc

Company bio is a good opportunity to write short informative descriptions, examples about the company's industry, products, or specialities.

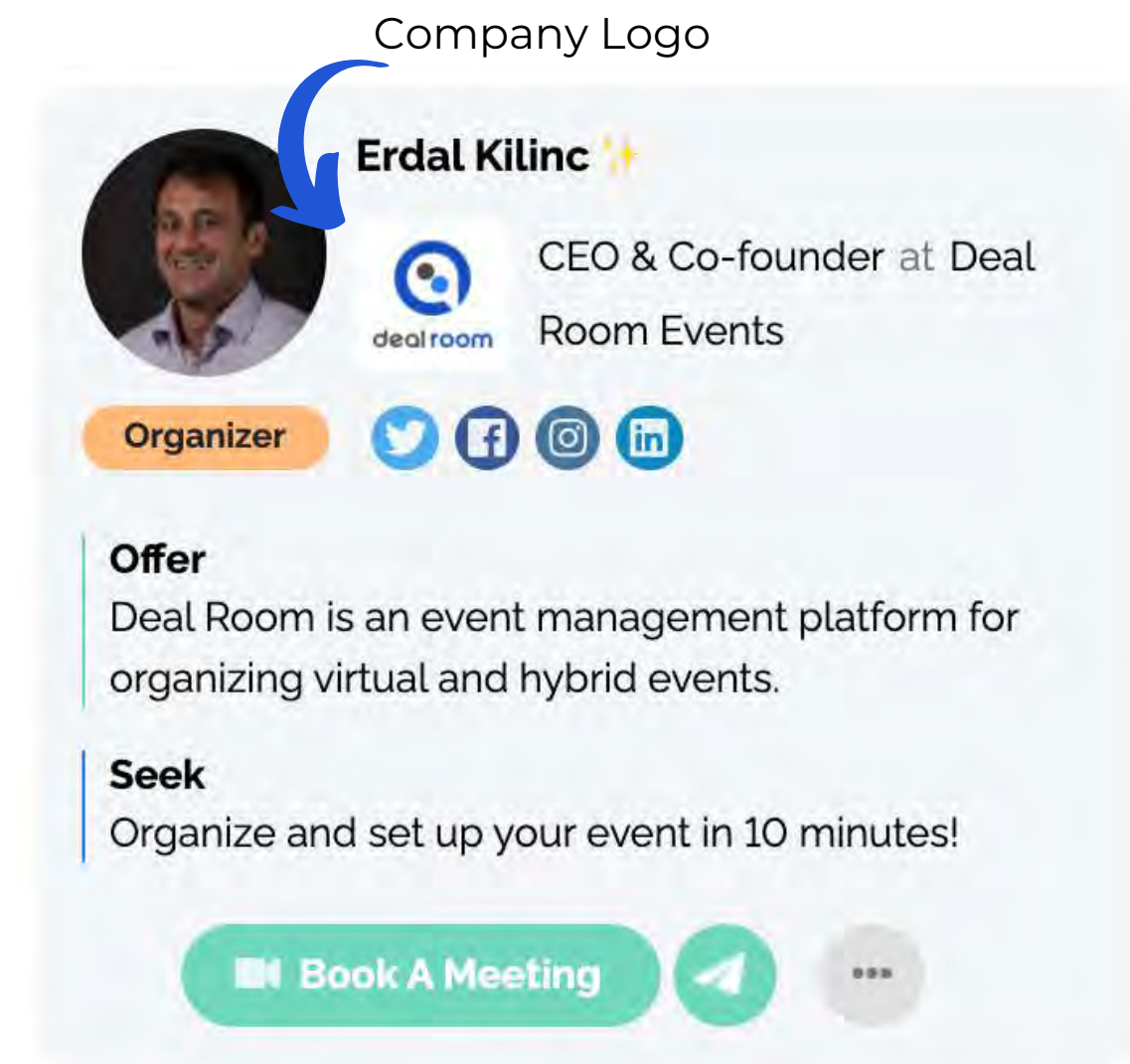


■ C. VIRTUAL BOOTH TEAM

Adding a team to a virtual booth provides a better interaction opportunity among event attendees and company representatives.

There is no limit to the number of team members that could be assigned to a virtual booth.

In the participant list, the company logo will be shown in the team members' profiles.



BOOTH INFO

- A. Company / Booth name
- B. Booth type
 - Sponsor / Exhibitor / Partner

PROVIDE FOLLOWING INFO TO EVENT ORGANIZER

BOOTH MEMBERS 1

Every booth needs to have minimum one member.

Start building your booth by providing the first name, last name, and email address of company representative(s).

BOOTH MEMBERS 2

There are no limits to how many team members can be part of the booth.

Provide first, last name, and email addresses of booth members to the event organizer.

EVENT VISUALS

We suggest checking the event organizer, how they want to manage this part.

Both event organizers and company members are able to add visuals, social media links and modify the description.

How to edit your Virtual Booth

3.

IN THIS CHAPTER,

- A. How to enter the platform
- B. Booth settings and editing on Deal Room
- C. Company Profile tab
- D. Adding a Team Member
- E. Booth examples
- F. Embed YouTube video to the text

■ A. HOW TO ENTER THE PLATFORM

You can access the login page by following bioexpo.dealroomevents.com

Please note! While logging in please use an email address provided to the event organizer team when registering for the event

We recommend using Google Chrome, MS Edge or Safari browsers

A screenshot of the Deal Room platform's login and registration page. The page has a white background with a blue header containing the "deal room" logo and a "Login" button. Below the header, there is a "Create account" section with the text "Please register to access the event". It includes input fields for "First Name", "Surname", "E-mail", and "Password". Below these fields is a checkbox labeled "I accept the Terms and Conditions and Privacy policy". At the bottom of the form is a blue button labeled "Create Account".

Registration/logging in:

1. If you are using Deal Room platform for the first time please select "Create Account" and enter your first, last name, and email address. Create a password by yourself.

Then accept the terms of service and press "Create account".

2. If you have used the platform before, please press "Log in" and use your account credentials to access the event.

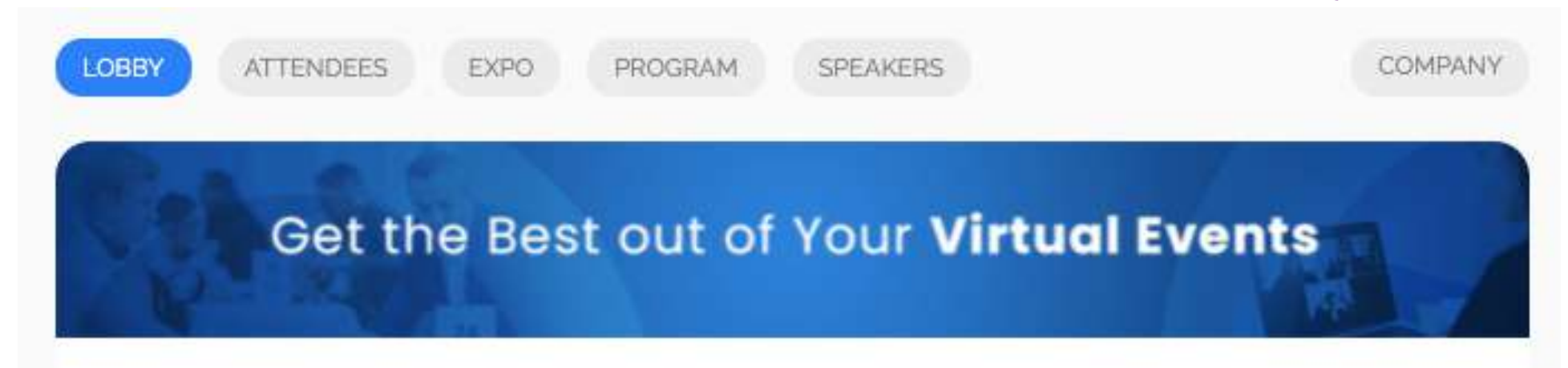
■ B. BOOTH SETTINGS AND EDITING ON DEAL ROOM

What should I do first?

Log in / register to Deal Room

– If you are assigned to a virtual booth on Deal Room, you will see the "Company" tab on the menu selection

Company tab



COMPANY PROFILE TEAM

BoothName

Deal Room Events

Location (optional)

Online

You can edit your booth in the "Company Profile" tab.

In the "Team" tab you can add more members to the booth.

■ C. COMPANY PROFILE –TAB

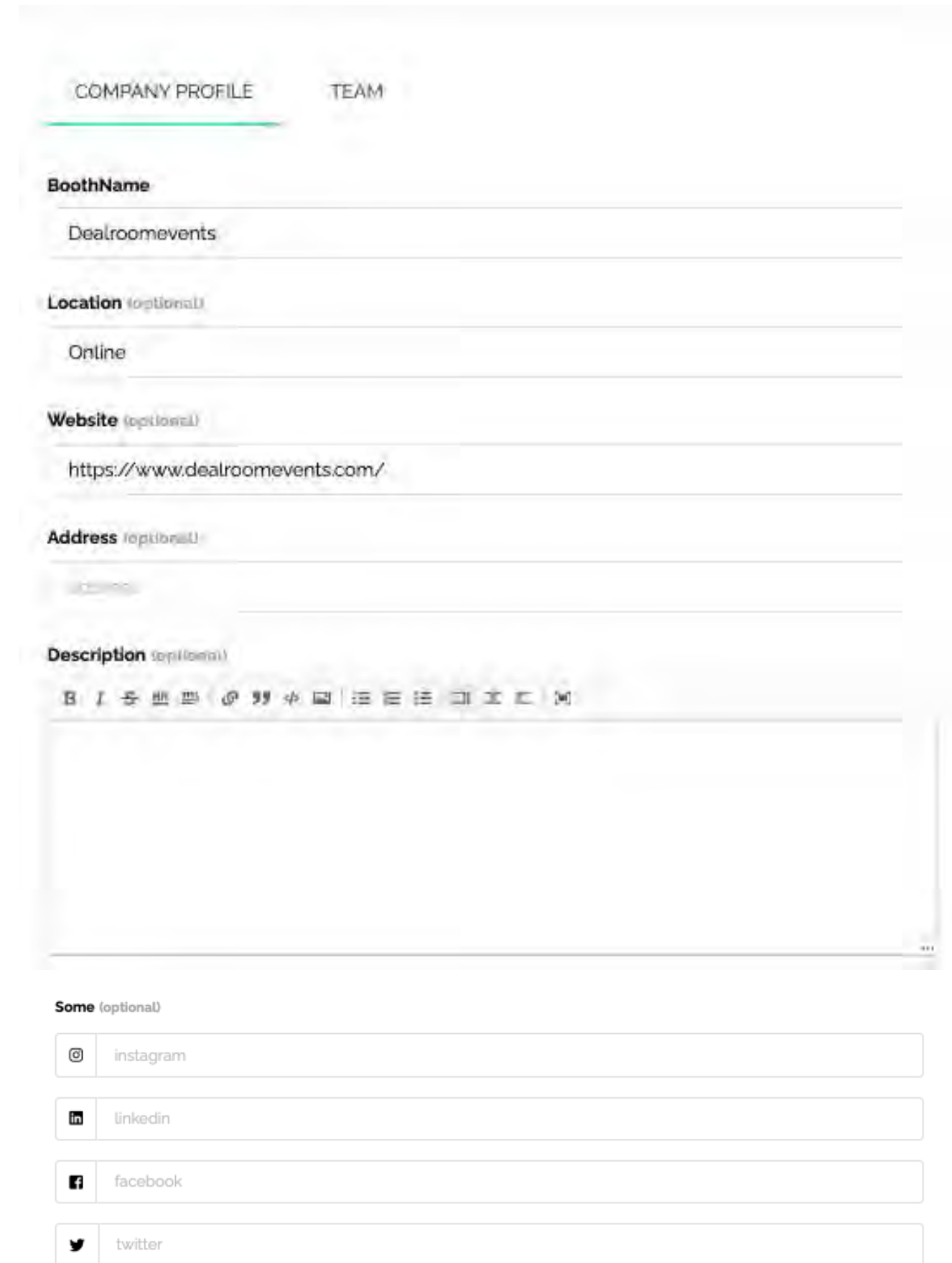
Please note: the booth needs to be created by the event organizer, which means that companies can only edit the booth, not create or delete it.

Editing the booth is easy and simple.

Fill in the links, description, and upload visuals.

Just remember to press save.

If your browser doesn't show the booth changes immediately, just refresh it.



The screenshot shows the 'COMPANY PROFILE' tab selected, with a 'TEAM' tab also visible. The form contains the following fields:

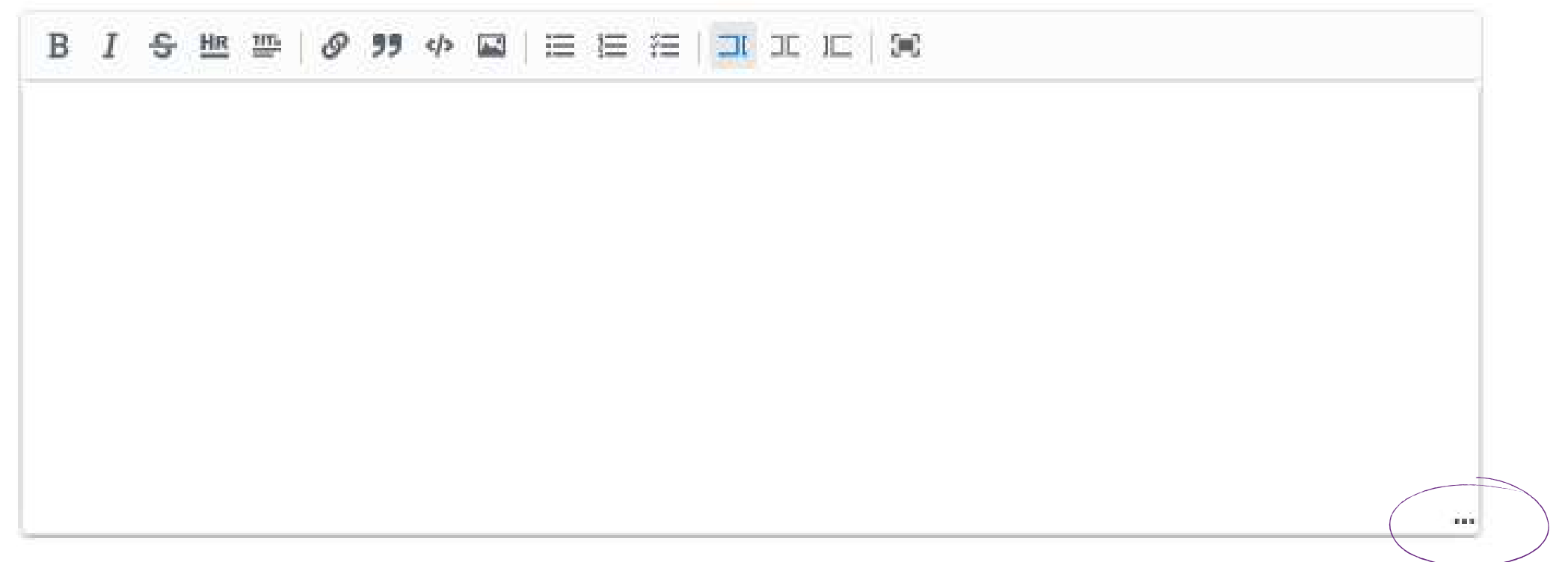
- BoothName**: A text input field containing 'Dealroomevents'.
- Location (optional)**: A text input field containing 'Online'.
- Website (optional)**: A text input field containing 'https://www.dealroomevents.com/'.
- Address (optional)**: A text input field that is currently empty.
- Description (optional)**: A rich text editor with a toolbar and a large text area.
- Some (optional)**: A section with four social media input fields:
 - Instagram: Input field containing 'instagram'.
 - LinkedIn: Input field containing 'linkedin'.
 - Facebook: Input field containing 'facebook'.
 - Twitter: Input field containing 'twitter'.

COMPANY DESCRIPTION

Company team members have the opportunity to add company descriptions. The text box for this purpose can be found under the "Company Profile" tab. Please keep in mind that there is no limit for text length.

The text box for the company description is **HTML5 rich area** which means that you can customize your virtual booth by selecting different colors, adding videos or pictures (from the website). For these purposes you can use simple HTML5 codes. Instructions for these can be easily found on the Internet.

Description (optional)



Good tip! You can extend the text box in this three dots.

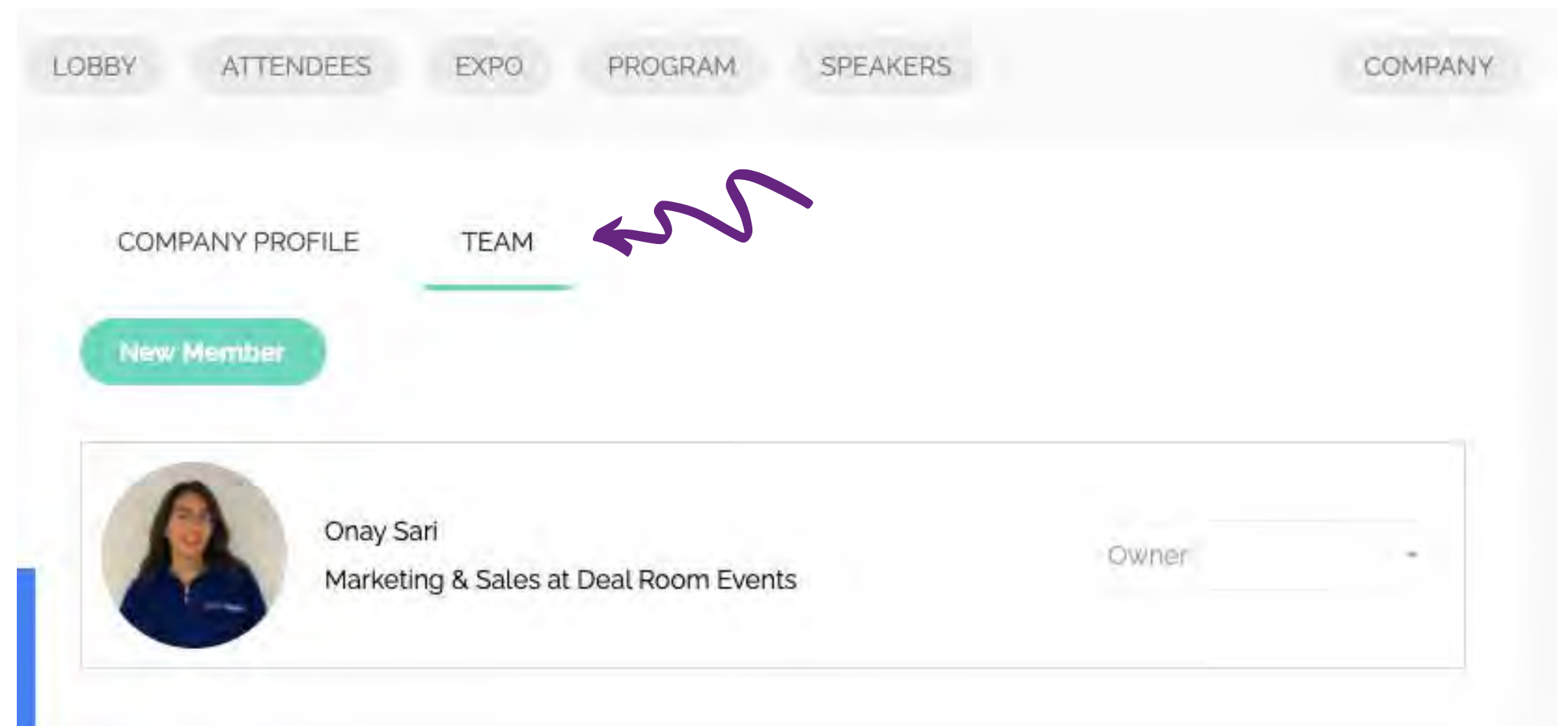
■ D. ADDING A TEAM MEMBER

In this team tab you see all the people who are assigned/added to your virtual booth.

In the member tab, you can search for the event participants by name and add them easily to your team.

Booth roles (not visible to attendees):

- **Owner** - can edit and add team members. Can't be deleted
- **Admin** - can edit and add team members
- **User-visible** in the booth, but not able to edit

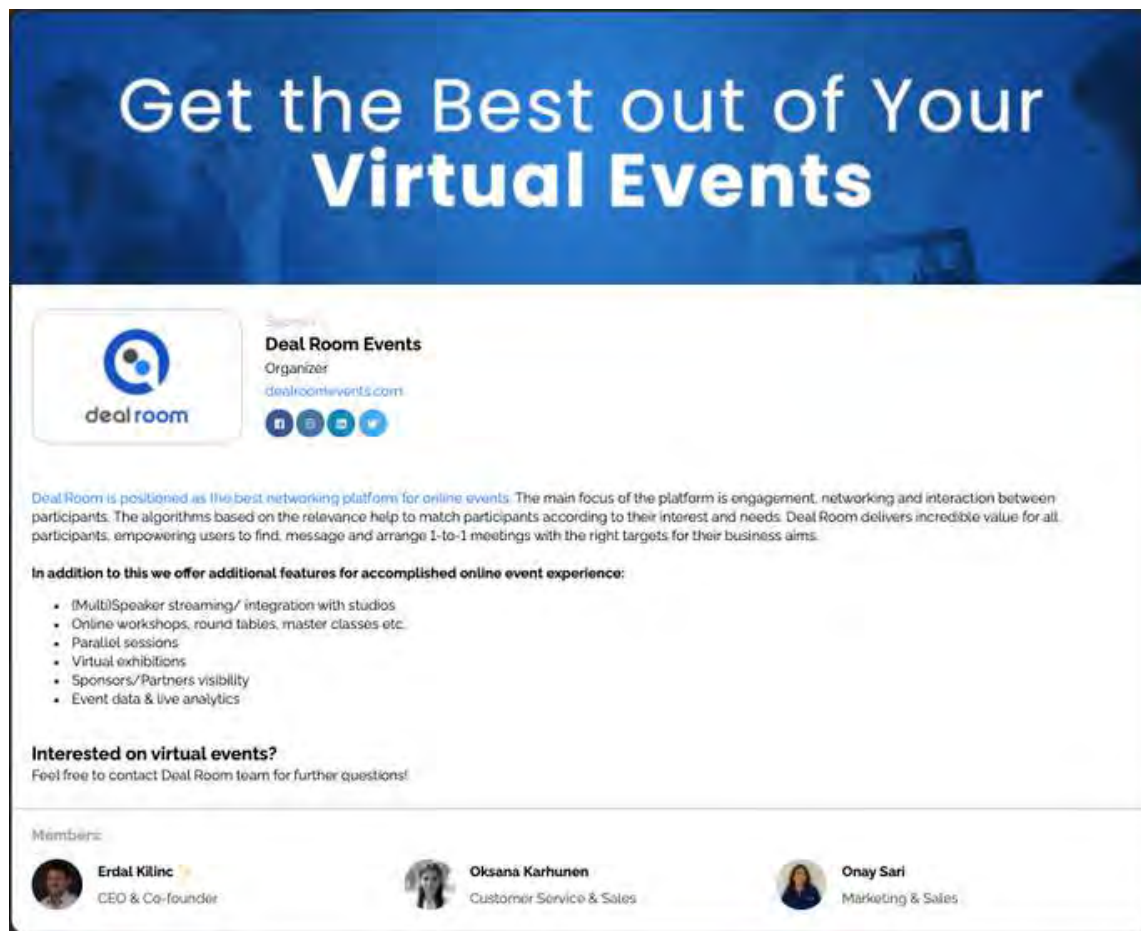


E. BOOTH EXAMPLES

The sky is the limit when you are designing your virtual booth. Using banner area, text, and social media links are a good opportunity to raise awareness and get more visibility to your company.

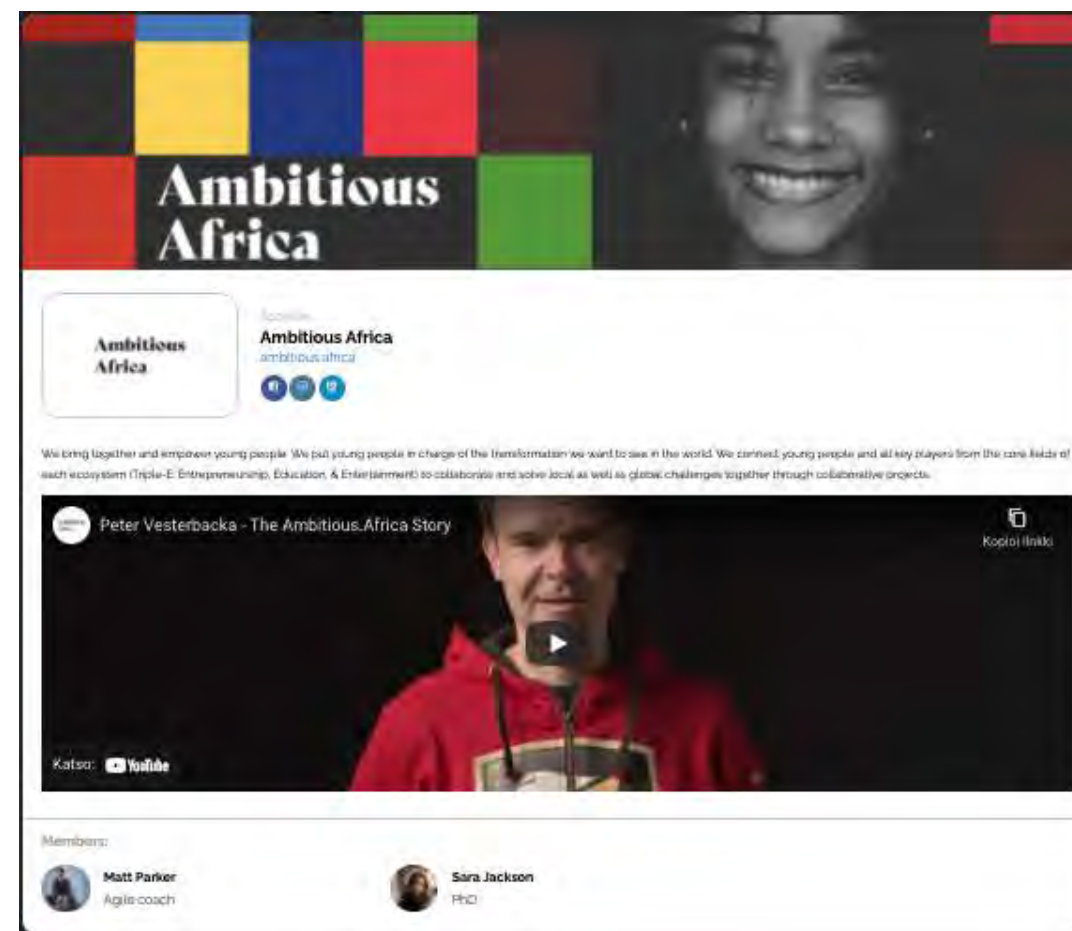
Example 1.

JPG/PNG banner + text



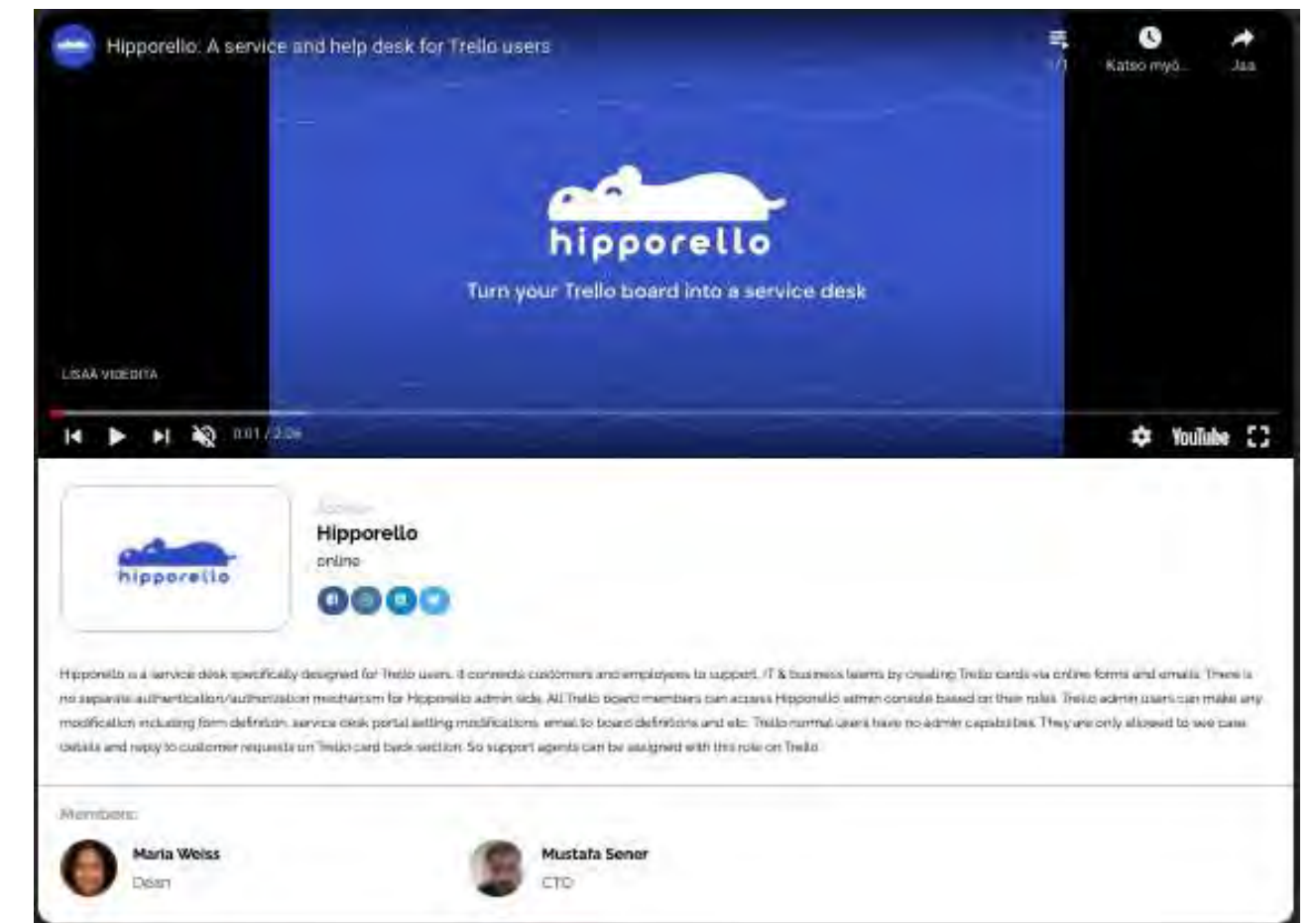
Example 2.

JPG/PNG banner + text + video



Example 3.

Video banner + text

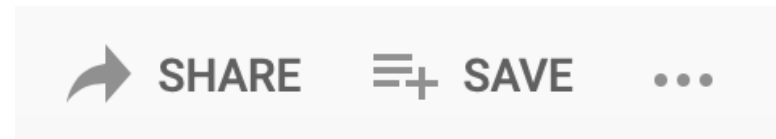


■ F. EMBED YOUTUBE VIDEO TO THE TEXT

In order to add the video to the text section, you need to get a separate <embed> link from YouTube or Vimeo and copy-paste it into the text box. Below are quick instructions.

How to get Embed code from YouTube video?

1. Go to YouTube and open the video.
2. Below the video you will see a "share" button. Click on it.



3. A pop-up will open, select "Embed"



4. Copy the visible code and paste it into the text box in the Deal Room section.

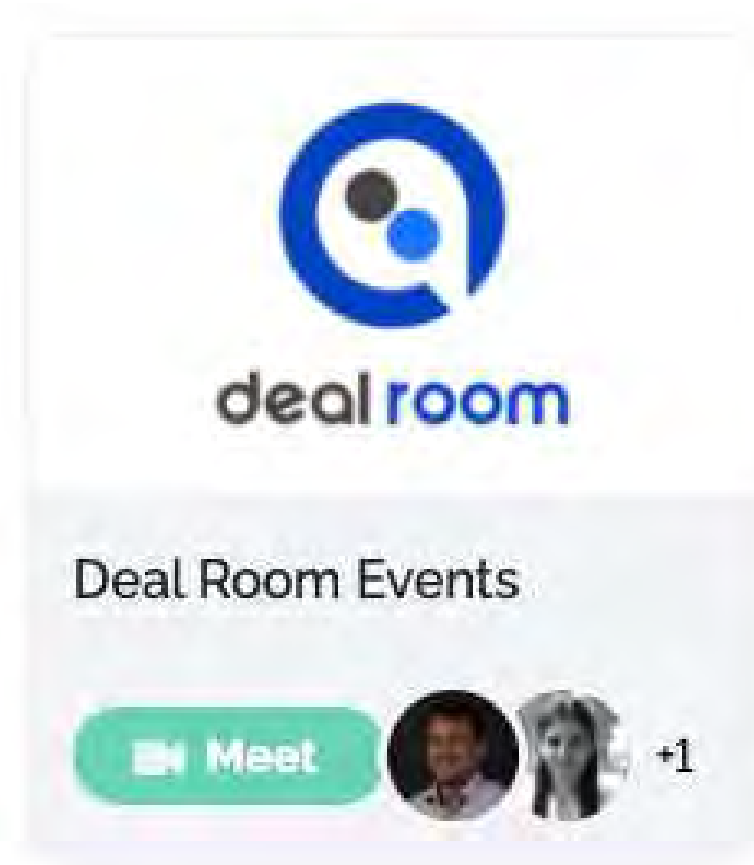
Interactive Opportunities

4.

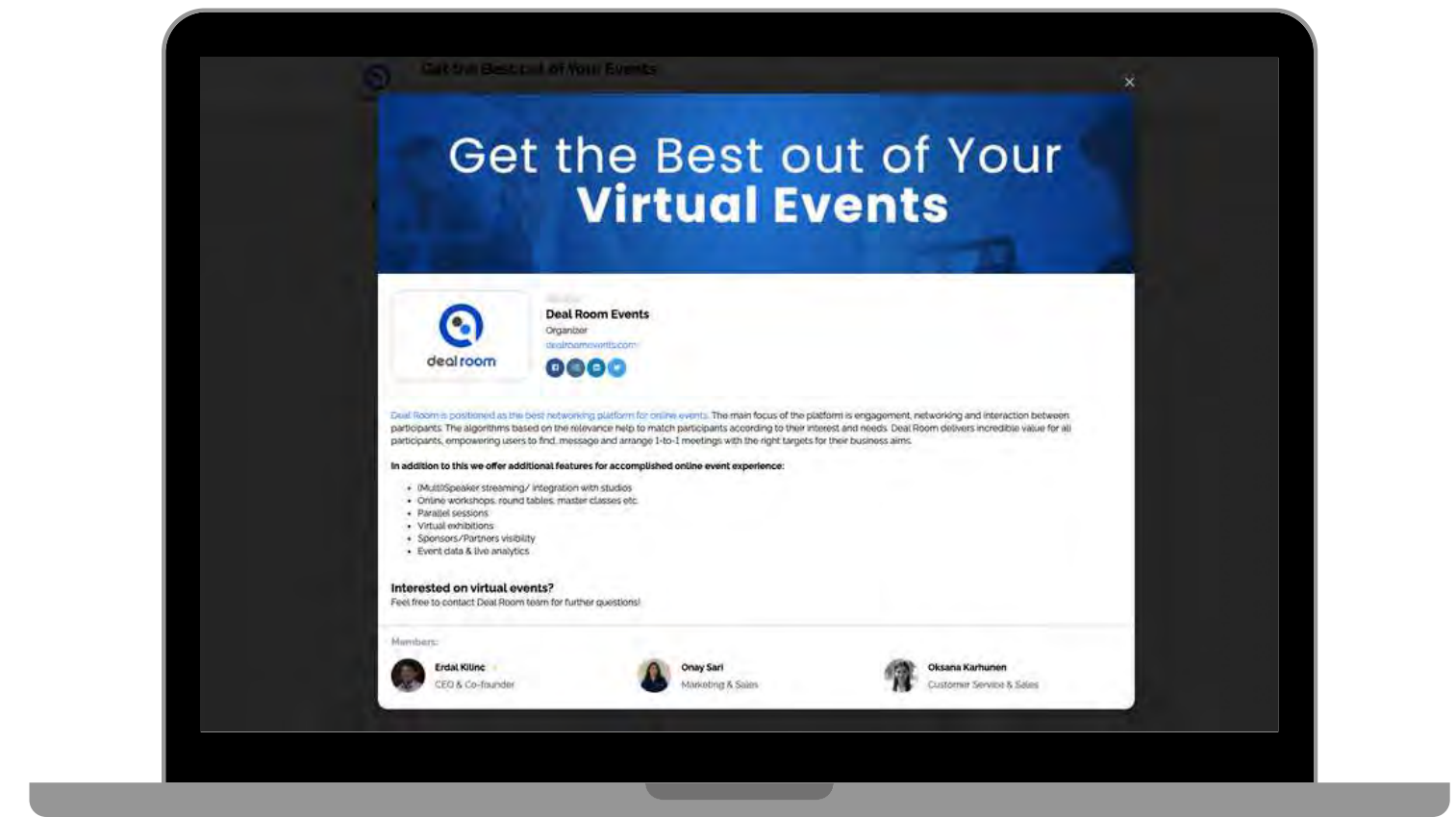
IN THIS CHAPTER,

- A. Functions of the Virtual Booth
- B. Profile
- C. Chatting
- D. Meeting Request
- E. The Event Venue

■ A. FUNCTIONS OF VIRTUAL BOOTH



When participant press the "Meet" -button, the booth owner will receive a meeting request from the participant.



If a participant would like to chat or request a meeting with a particular booth member, he/she can click their image and open their profile.

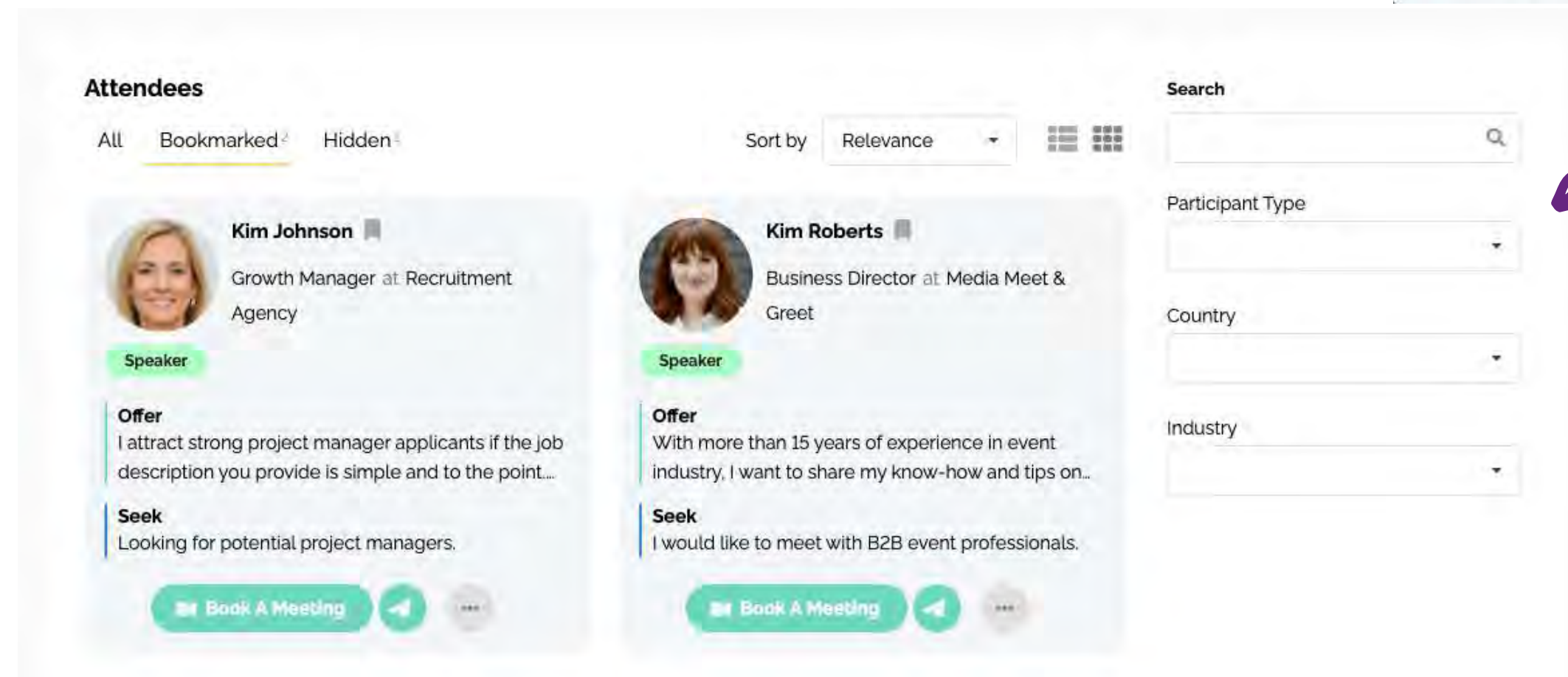
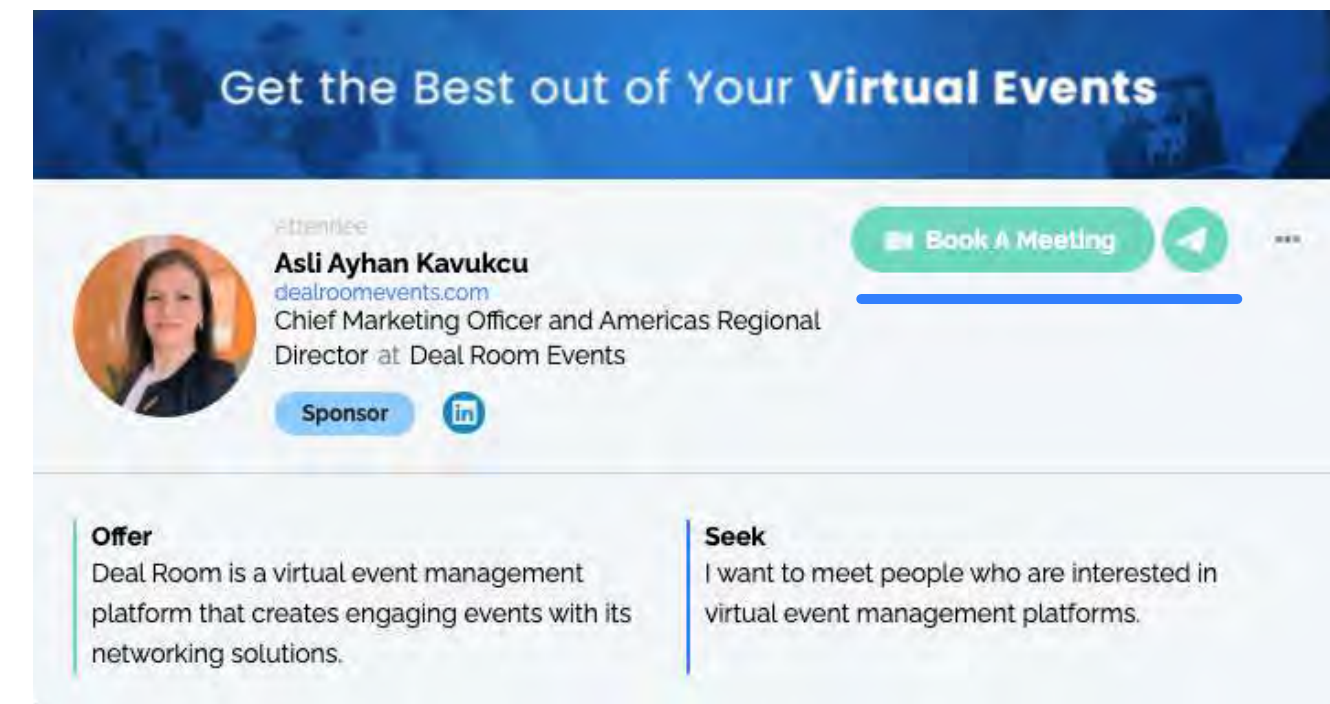
■ B. PROFILE & FILTERING

Profile

Everyone in the event is able to browse other event attendees and their profiles.

Attendees are able to book 1:1 meetings or chat with expo representatives.

Book a meeting or chat

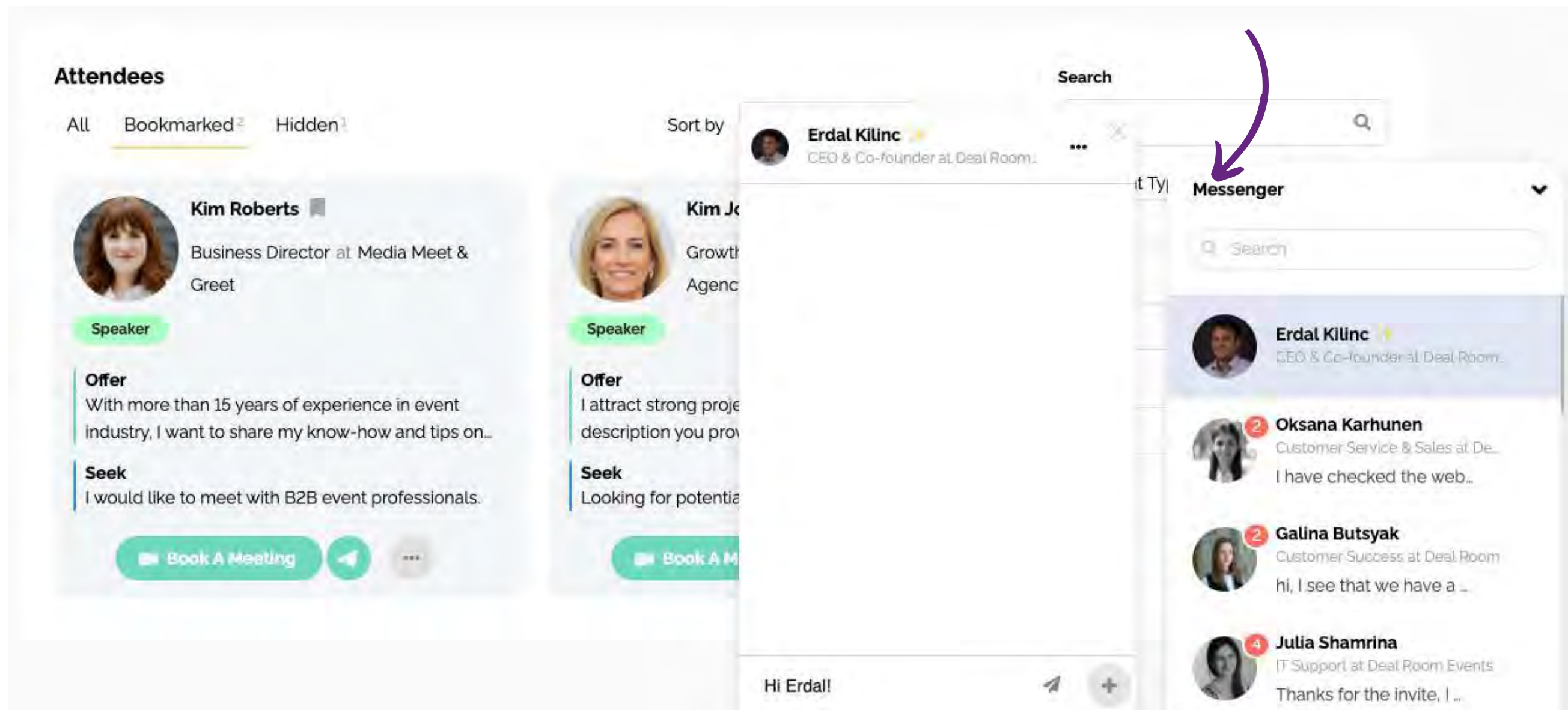


Filters

Filters are effective way to find the most relevant networking partner.

■ C. CHATTING

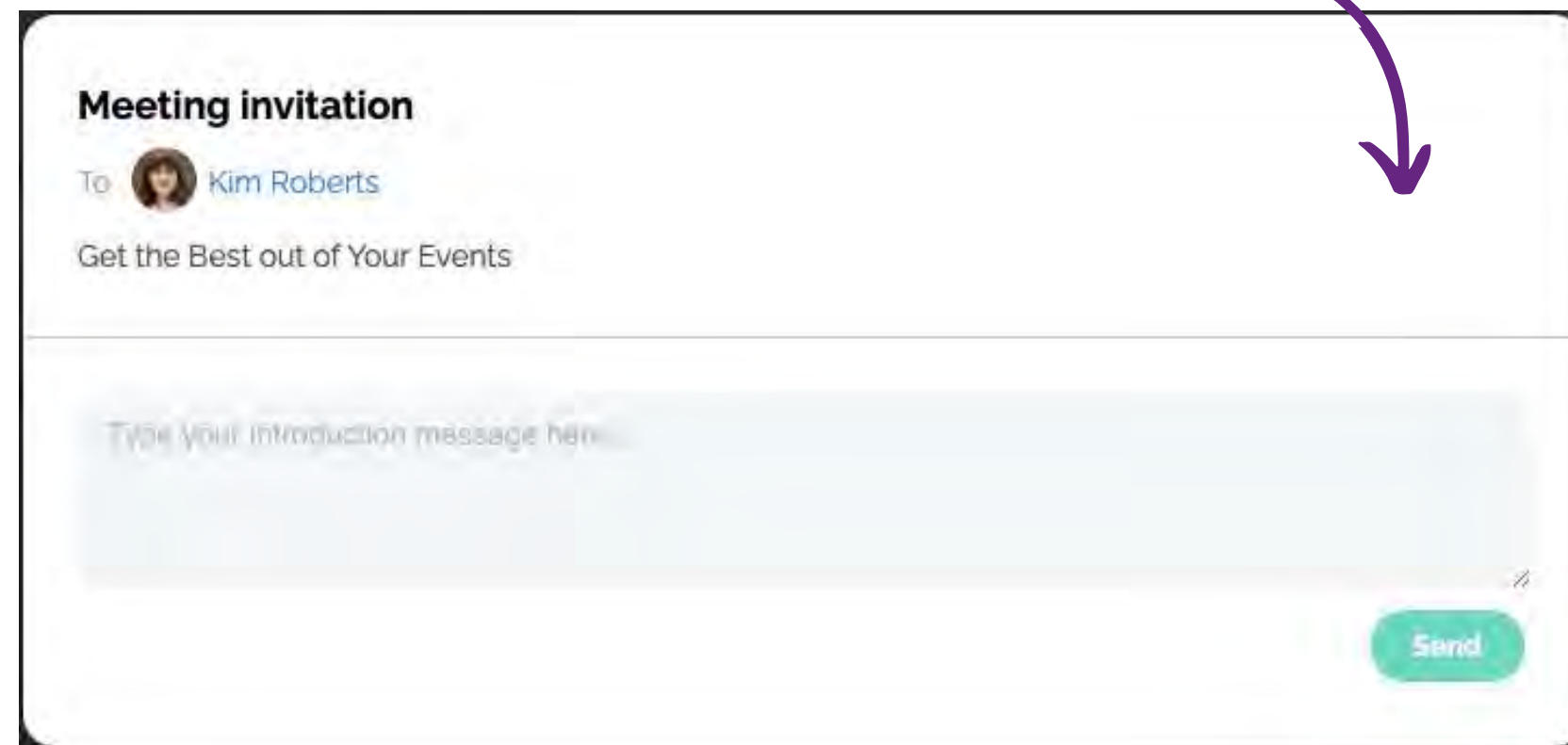
When you press the chat icon the chatbox will open at the bottom of the page (right side).
You can type your message and send it easily!



■ D. MEETING REQUEST

When you request a meeting, this message box will pop up.

You may write a short cover letter for your meeting request.



A screenshot of a mobile app interface for sending a meeting invitation. At the top, it says 'Meeting invitation' with a 'Pending' status. Below this, it shows 'To: Kim Roberts' and the subject 'Get the Best out of Your Events'. There is a large text input area with the placeholder 'Type your introduction message here...'. A green 'Send' button is at the bottom right. A purple arrow points from the text above to the top right corner of the form.

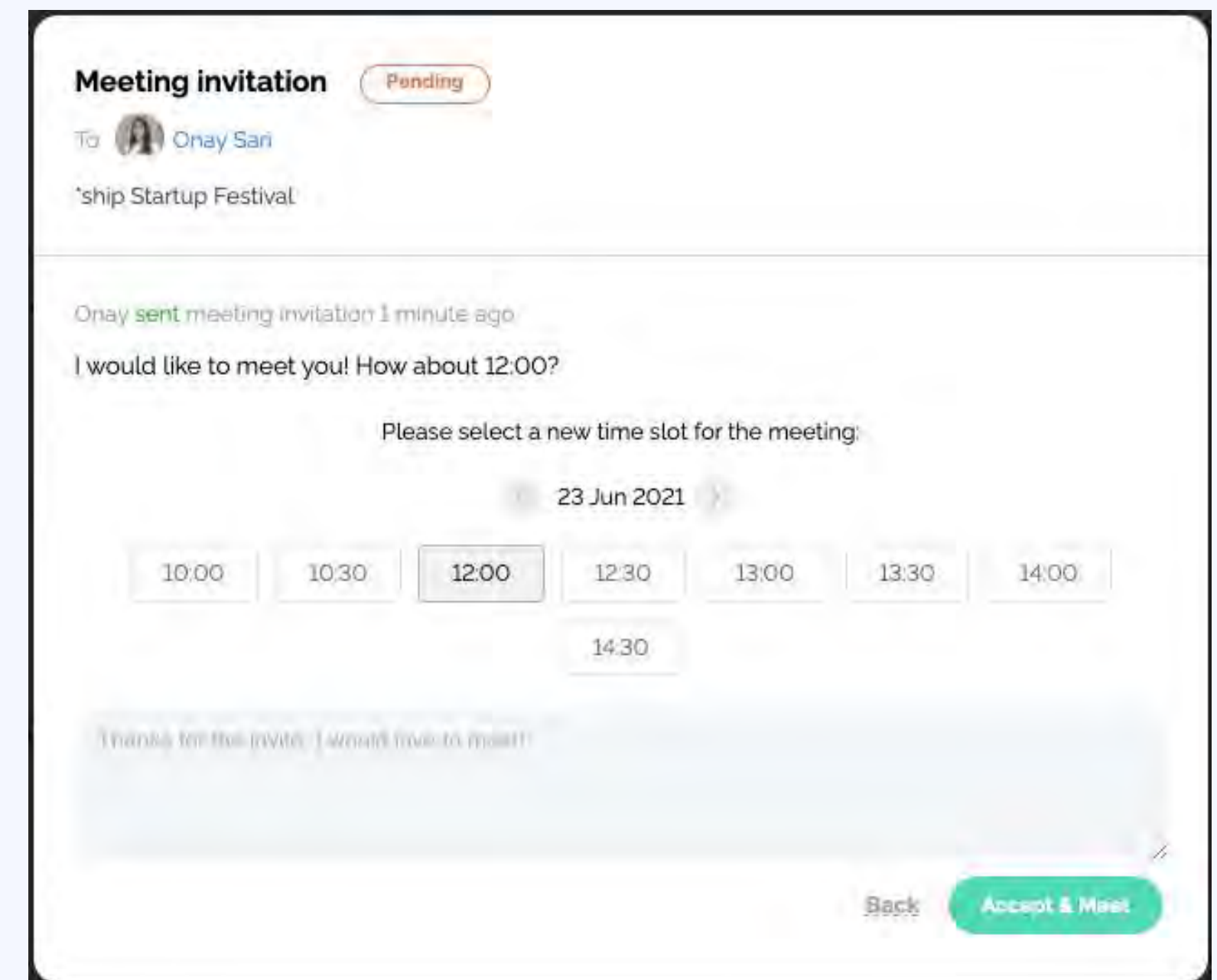
Please note!

The one who is sending the meeting request can't select the time.

Tip: You may suggest the time slot in the cover letter.


After the meeting has been confirmed, it will be visible in personal agenda of both participants.

When you receive a meeting request the system will automatically show you the timeframes when you are both available.





A screenshot of a mobile app interface for receiving a meeting invitation. At the top, it says 'Meeting invitation' with a 'Pending' status. Below this, it shows 'To: Onay Sari' and the subject 'Ship Startup Festival'. A message from Onay Sari says 'I would like to meet you! How about 12:00?'. Below the message, it says 'Please select a new time slot for the meeting:'. There is a date selector for '23 Jun 2021' and a grid of time slots: 10:00, 10:30, 12:00 (selected), 12:30, 13:00, 13:30, 14:00, and 14:30. At the bottom, there is a text input area with the placeholder 'Thank you for this invite! I would love to meet!'. There are 'Back' and 'Accept & Meet' buttons at the bottom right.


E. THE EVENT VENUE





Onay Sari
Online

 Notifications


 Agenda

 Messenger

 Invitations 2

 All events

MY EVENT PROFILE

 Marketing & Sales
Deal Room Events

OFFER

Deal Room is a platform for your online, live and hybrid events. I have a...

SEEK

I'm interested in speaking with B2B participants who wish to organize...

TIMEZONE

Europe/Helsinki

Edit

LOBBY

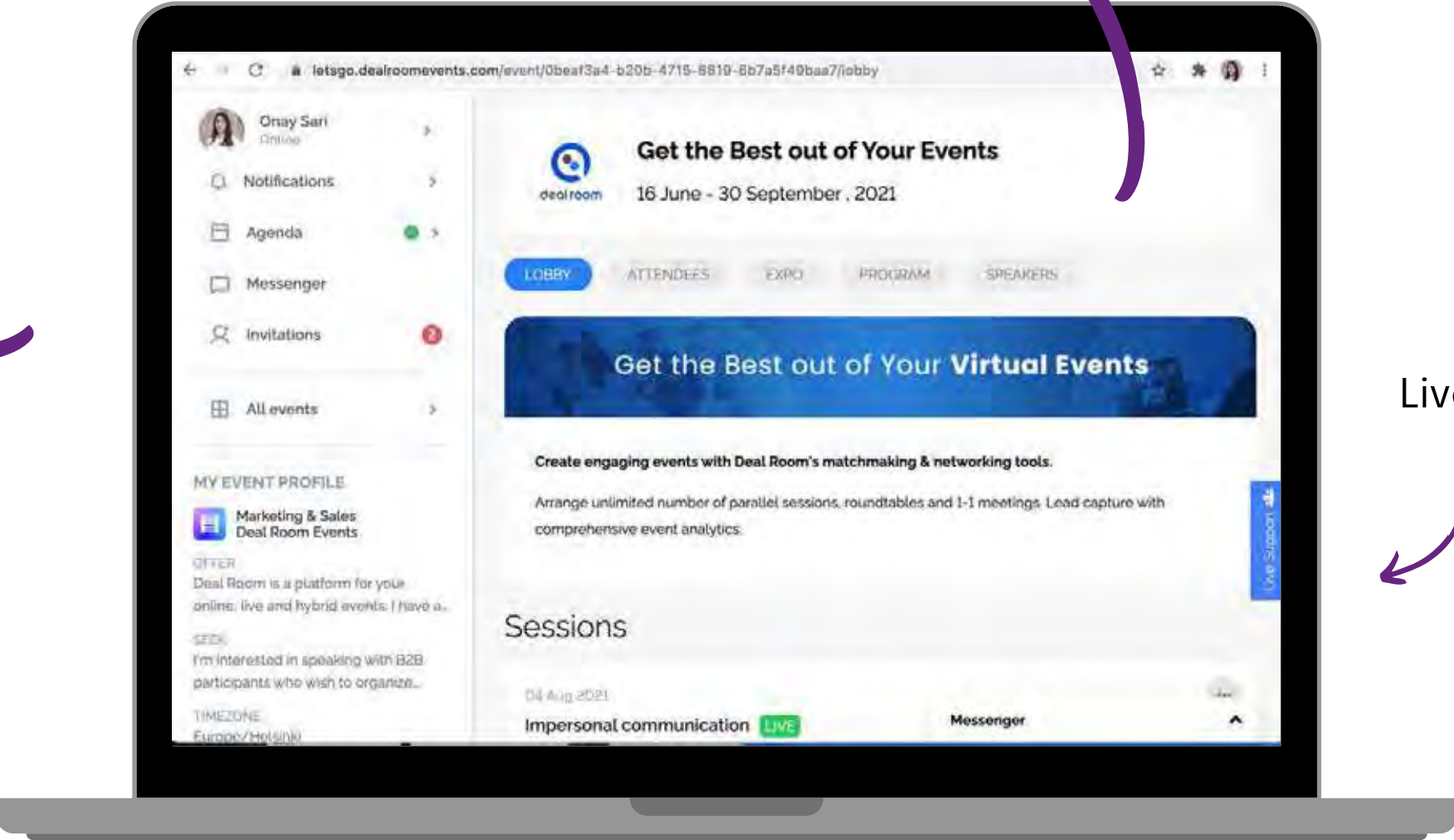
ATTENDEES

EXPO

PROGRAM

SPEAKERS

COMPANY



Live-support

BioExpo Life Sciences Exhibitions



25-27 October
2023



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Technical Support: Zeynep GARİPCAN



zeynep_garipcan@hotmail.com